

WARMING TRENDS

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www.dixonbros.com

Winter 2004

A Message from the Home Office

Winter's Here ... And So Are We!

Welcome, 2004! And welcome to the “inaugural” issue of *Warming Trends*.

We see the new year as a time to explore new ways of providing for your comfort. Our goal is to keep you informed of the latest advances in technology and our wide range of services so that you can be comfortable, season after season.

For the new year the U.S. Department of Energy is forecasting that **the nation's Oilheat customers will spend about 8% less** on average than last year, while **gas heat customers will spend about 5% more** this year due to higher prices. Oilheat — it's still your best energy value.

Besides lower prices, Dixon/AA customers can enjoy something else that natural gas utility customers can't — personalized service from a local, family-owned business. Our company knows and deeply cares about each and every customer, and we wouldn't have it any other way.

Please take a few minutes to read through this newsletter. We always welcome your feedback. After all, we're here to serve YOU.

Sincerely,



Jennifer Pierson

Sally Pierson



“Our company knows and deeply cares about each and every customer.”

Customer Spotlight ...

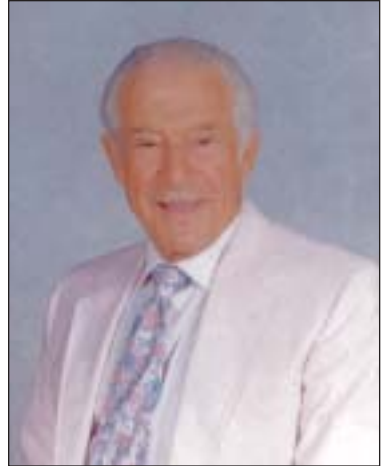
Vito Vermont

The town of Boonton mourns the loss of Vito Vermont, a loyal friend and Dixon Bros. customer for 60 years. Mr. Vermont was employed by the Dixon family as a property caretaker for over 65 years. A Boonton resident his entire life, Mr. Vermont died at his home on October 1 at the age of 89.

An army veteran, Mr. Vermont served in World War II and took part in the invasion of Normandy. He belonged to the American Legion and VFW posts in Boonton. He was also a member of the Walter J. Barrett Knights of Columbus Council 1954 and the Boontonites Senior Citizens Club, as well as a charter member of the South Boonton Field Club.

His beloved wife, Mary Ann (Avallone) died in 1962. Mr. Vermont is survived by his children, Louis V. and his wife, Sabina of Parsippany; Lucy Ann and her husband, Dan Mezzino of Randolph; and Carolyn M. and her husband, Hal Drugac of Boonton. He is also survived by nine grandchildren: Anthony, Maria and Samantha Vermont; Danielle, Adrienne, and Justin Mezzino; and Hal Jr., Christina and Daniel Drugac.

It is not often that a person in one's employ can truly be considered a member of the family, but the Dixons considered Mr. Vermont as such. Our "right hand man," customer, neighbor and friend, he will be missed.



Reach for the Star ... The ENERGY STAR®

Efficient energy use is one of the best ways you can save money while helping the environment. Last year alone, Americans with ENERGY STAR equipment **saved about \$50 billion on their energy bills** and prevented gas emissions equivalent to that of 10 million cars!

As an Oilheat customer, you can bring the savings home when you upgrade or replace your old equipment with products with the ENERGY STAR rating! By upgrading to an ENERGY STAR rated oil-fired furnace or boiler, **you can reduce heating bills by almost 30%**. Plus, ENERGY STAR products can help save our earth.

Look for the ENERGY STAR. See it and save — money, energy ... and so much more!



Product Spotlight:

Beckett Burners

Beckett

At Dixon/AA, we're happy to feature Beckett Burners. And we'll be happy to help you select which Beckett model is best for your home and budget.

Across North America, more Beckett burners are installed than any other brand. That's because a Beckett burner:

- ▶ **Improves efficiency**
- ▶ **Offers easy maintenance**
- ▶ **Reduces service calls**
- ▶ **Can actually reduce your heating bills!**

With Beckett, you're guaranteed exceptional quality and trouble-free operation for years to come. With Dixon/AA, you're guaranteed quality service from our technicians who are trained to expertly install your new Beckett burner. Call us today to learn more about the unsurpassed comfort a Beckett burner can bring to your home! Financing available on all heating installations.



Aboveground Oil Storage Tanks:

Designed for Value ... Engineered for Safety!

Oil tanks can last for many years, but as everyone knows, “nothing lasts forever.” Homeowners also often need to move a tank to a new location because of a pool installation or some other improvement. No matter what the reason, if and when the time does come to consider a new oil storage tank, why not consider the many advantages of an aboveground model?

Today's aboveground tanks:

- ▶ Can be installed outside, in a basement, garage or crawl space
- ▶ Can be hidden in an attractive tank enclosure
- ▶ Can be custom sized for hard-to-fit places
- ▶ Are constructed of state-of-the-art materials and can safely last homeowners for many decades

If you do make the choice to replace an underground tank with an aboveground model, there are some important regulations regarding tank abandonment. The buried tank must either be removed or properly closed and “abandoned in place.” The process is quick, easy ... and safe for the environment.

The experts at Dixon/AA are standing by, ready to explain the ins and outs of tank replacement to you. Please contact our office for complete details.



Consider an above-ground oil storage tank



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brought to you by Dixon/AA

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